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Home Business Columnists David Nicklaus

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Obama resorts to protectionism By David Nicklaus

ST. LOUIS POST-DISPATCH 09/15/2009

The White House employed curious timing when, late on Friday evening, it slapped a 35 percent tariff on imported Chinese tires. Perhaps the blatant protectionism was so embarrassing that it had to be announced under cover of darkness.

Unlike in most trade cases, China isn't accused of doing anything wrong. Domestic tire manufacturers didn't even seek the protection, and some opposed it. In short, this is the most arbitrary trade penalty the U.S. has imposed in a long time, and it's hard to justify on any grounds except pure politics.

The tariffs were sought by the United Steelworkers, an important union backer of President Barack Obama. The union charged that Chinese tire imports rose 215 percent between 2004 and 2008, contributing to a loss of 7,000 jobs in American tire factories.

So the steelworkers, who represent about 15,000 tire-industry workers, have flexed their political muscle and have won a minor victory in their war against globalization. The tariffs are unlikely, however, to bring any jobs back to the U.S.

Instead, they may benefit workers in places like Brazil and India. The big tire makers "are sourcing tires all over the world," says Roy Littlefield, executive director of the Tire Industry Association. "Maybe we'll get the tires they make in India now, and the tires they are making in China will go to other markets that they had been serving from India."

Seven of the 10 U.S. tire makers also produce tires in China. Goodyear,

Michelin, Cooper and Bridgestone all manufacture in China, and those four companies account for 90 percent of remaining U.S. production.

Generally, they've turned to China for their cheapest tires, on which profit margins are thin. Daniel Ikenson, associate director of the Cato Institute's Center for Trade Policy Studies, says that by preserving profitability, the Chinese operations can be seen as supporting the continued production of higher-priced tires in the U.S.



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Obama's decision will hurt consumers, who are likely to face higher tire prices when the tariff takes effect Sept. 26. It also is disruptive for wholesalers and retailers, Littlefield said.

The tariffs' biggest damage, though, may be in the message they send to the rest of the world. Obama and the steelworkers

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say they're merely enforcing our trade laws, but the applicable law, known as Section 421, is unusual in that it applies only to China.

Because President George W. Bush rejected four previous Section 421 petitions, Obama is now attempting to use this arbitrary law for the first time. China is appealing to the World Trade Organization, and it has launched unfair-trade investigations of U.S. companies that export poultry and auto parts.

The two nations have had plenty of trade disputes, but China has good reason to take this one more seriously. "This comes directly from the president," Ikenson says. "The Chinese view this a very serious breach of trust at the highest level."

The tariff also sends an unfortunate signal both at home and abroad. Obama is likely to face a flood of Section 421 complaints from other unions and companies that face Chinese competition. He also has just given our trading partners an excuse to cave in to anti-globalization forces in their own countries.

Obama will host those trading partners next week at an economic summit in Pittsburgh. It could have been an opportunity for a bold statement about using trade to rebuild prosperity. Instead, he's chosen the low road of protectionism, where he'll undoubtedly find plenty of followers.

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mississippi September 15, 2009 5:35AM CST

When I have to pay 25-30% more for the replacement tires on my ten year old car, I'll know who to thank. If I were China I wouldn't mess with increasing the tariff on U.S. poultry and auto parts. I'd just stop funding the U.S. government debt and watch U.S. interest go through the roof.



The Financial Coach September 15, 2009 6:53AM CST

Great Article. The points are right on, clear, and spell out that tariffs don't work. In fact, trying to appease 'special interest groups' will end up backfiring and cause more job losses. I wish we'd address the real issues of the 'cost' of doing business in the US. The regulations, Osha, various taxes (real estate, property, unemployment,) and then the fact that corporate tax rates are almost the highest worldwide. Why do business here and pay 35% corporate tax when you can be in Ireland and pay 12.5%? Why couldn't we lower the corporate tax rate to Ireland type rates and then require that jobs be based here in the US? I have not way to look at the numbers but just a thought.



rrussellconsulting66 September 15, 2009 9:18AM CST

David, you are correct again...however, what your saying should be titled: DEATH of The American Factories. Either way, manufacturing loses in this country. If a U.S. company makes





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